

10055575.04.1002

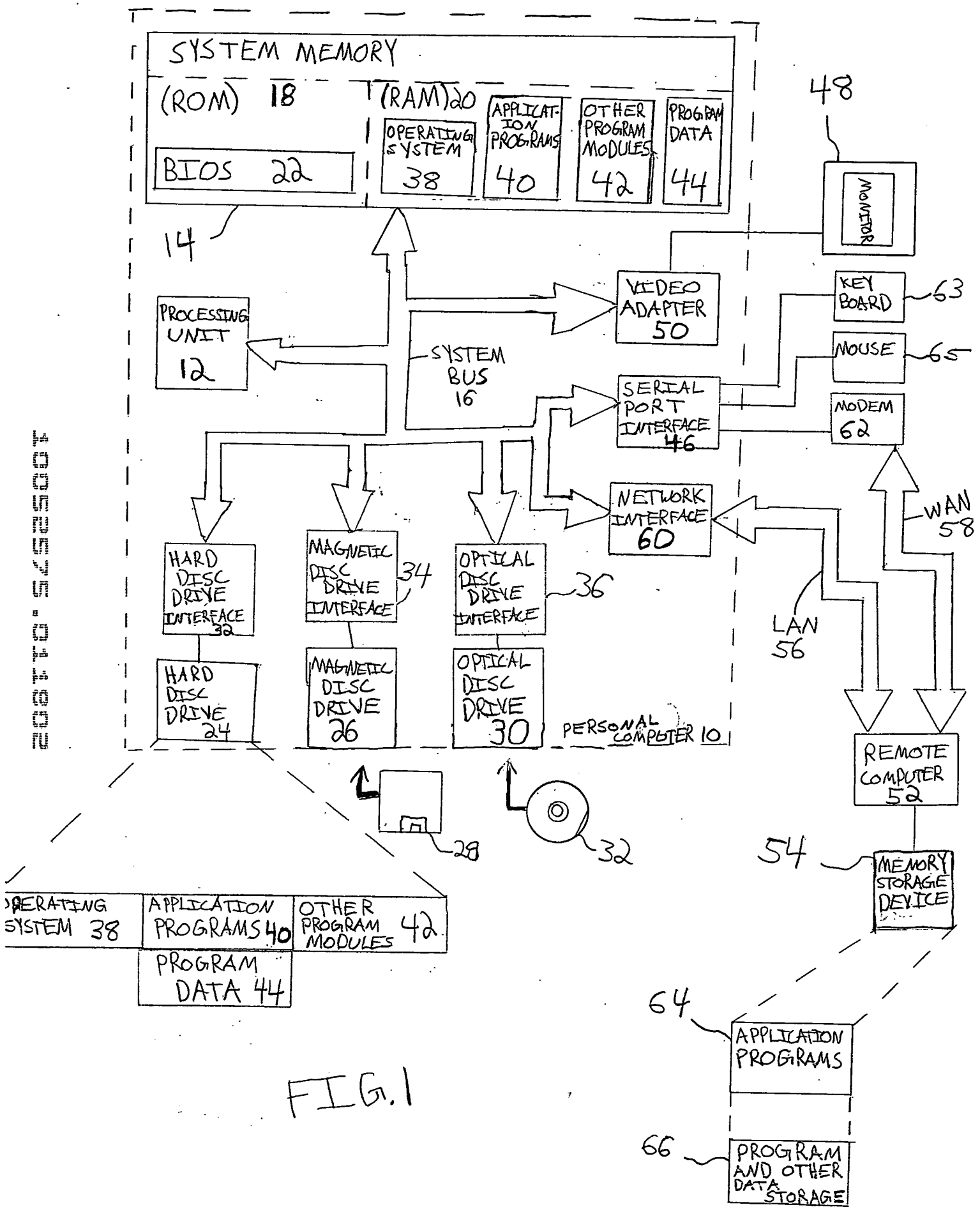


FIG. 2

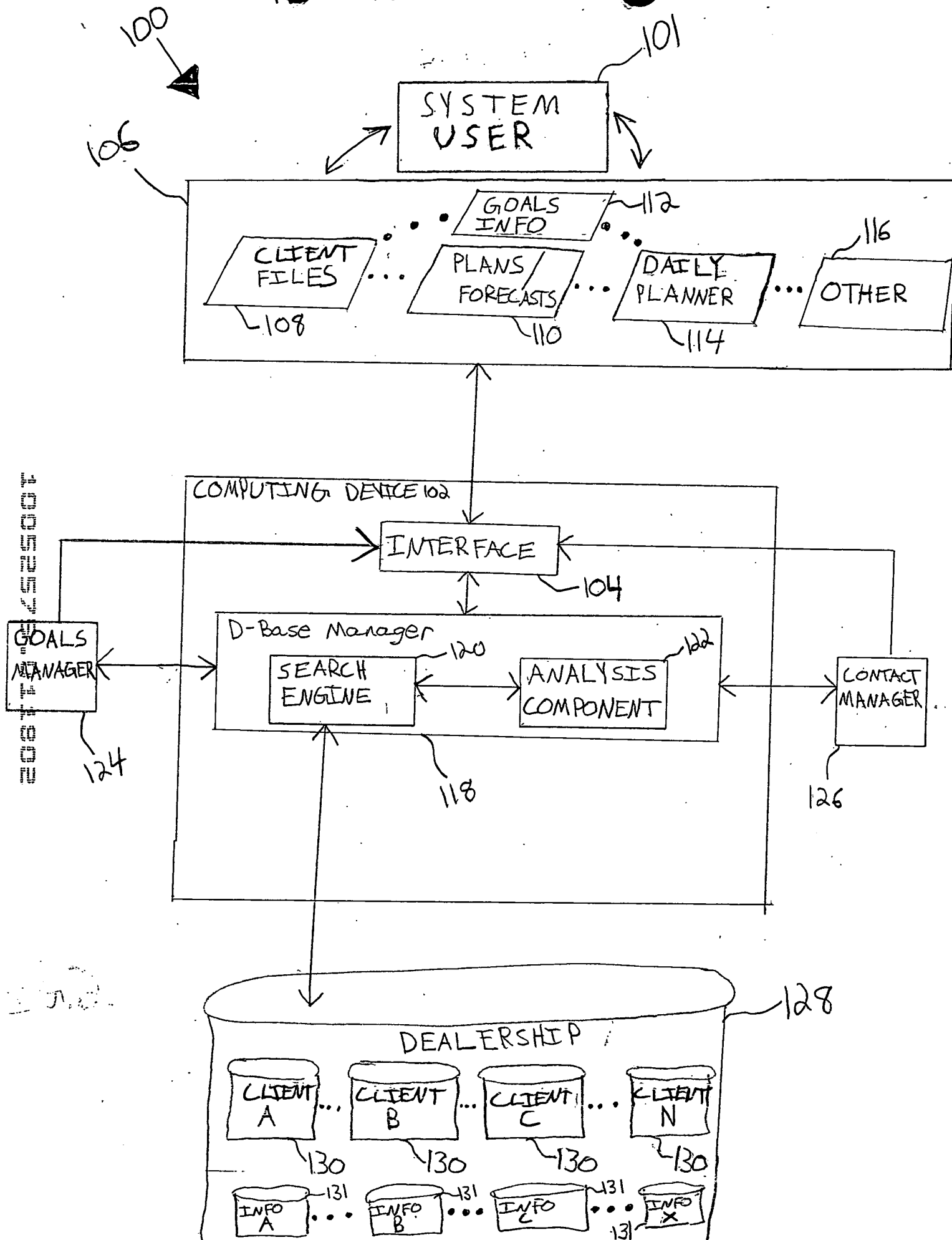


FIG. 3

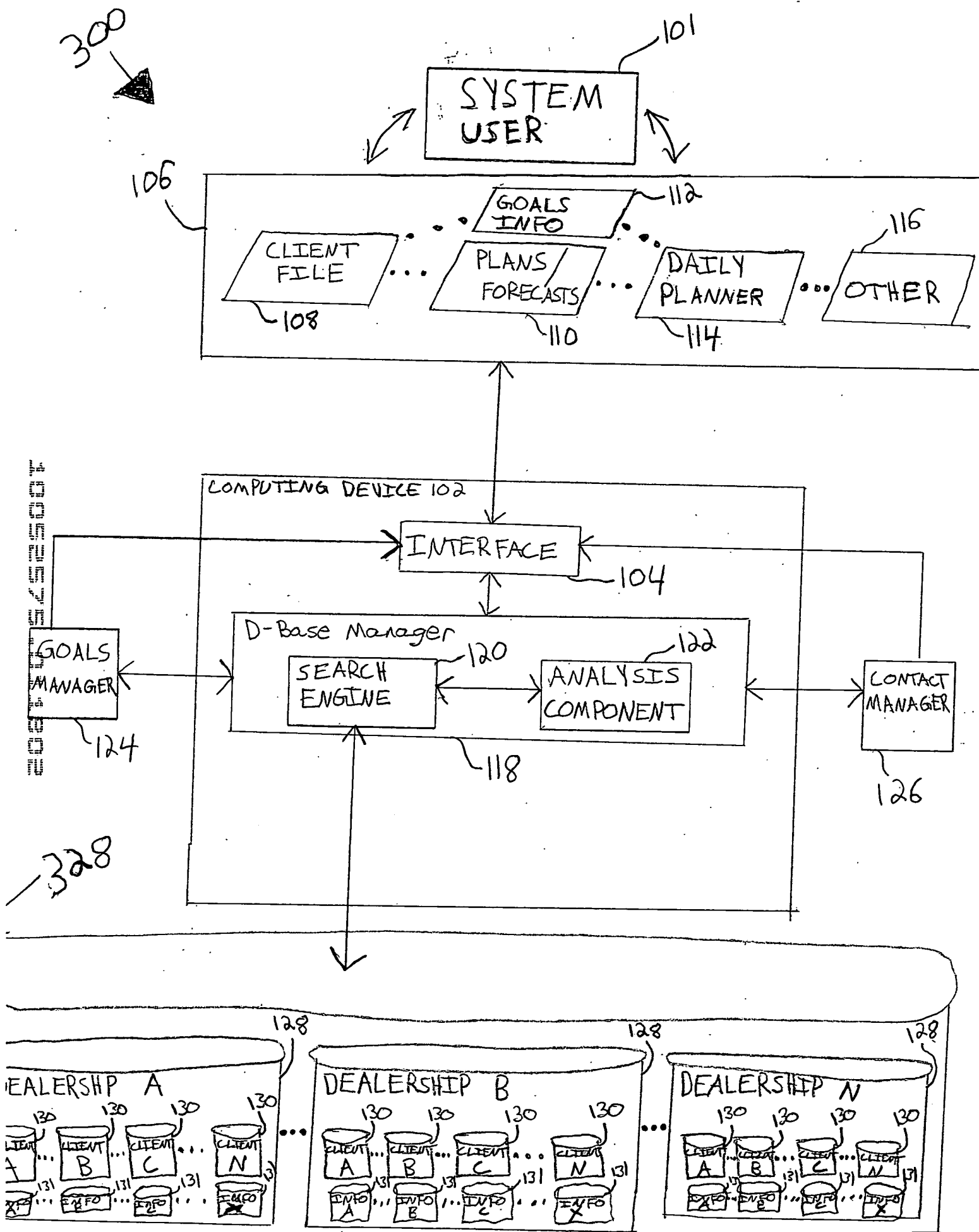


FIG. 4

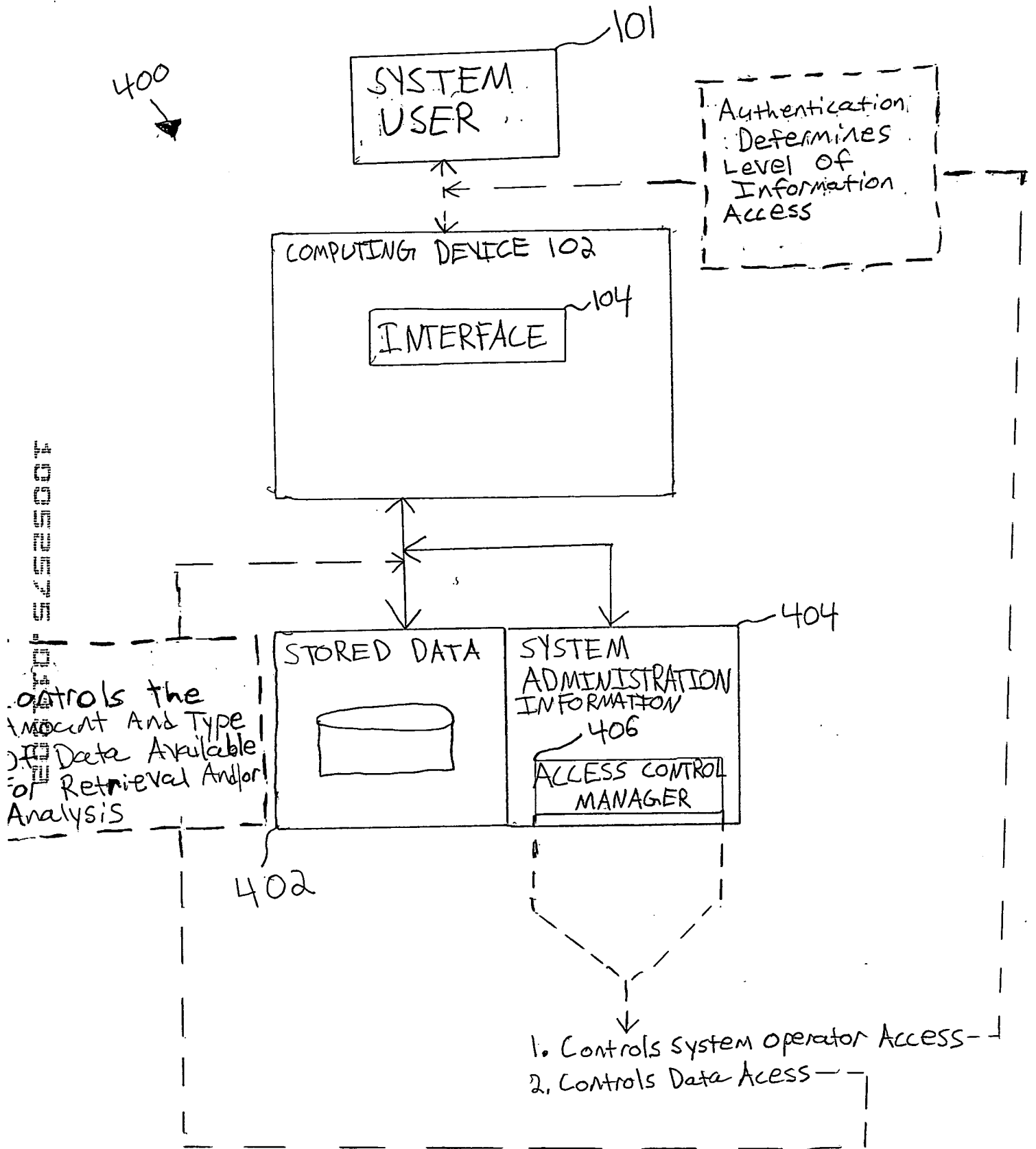
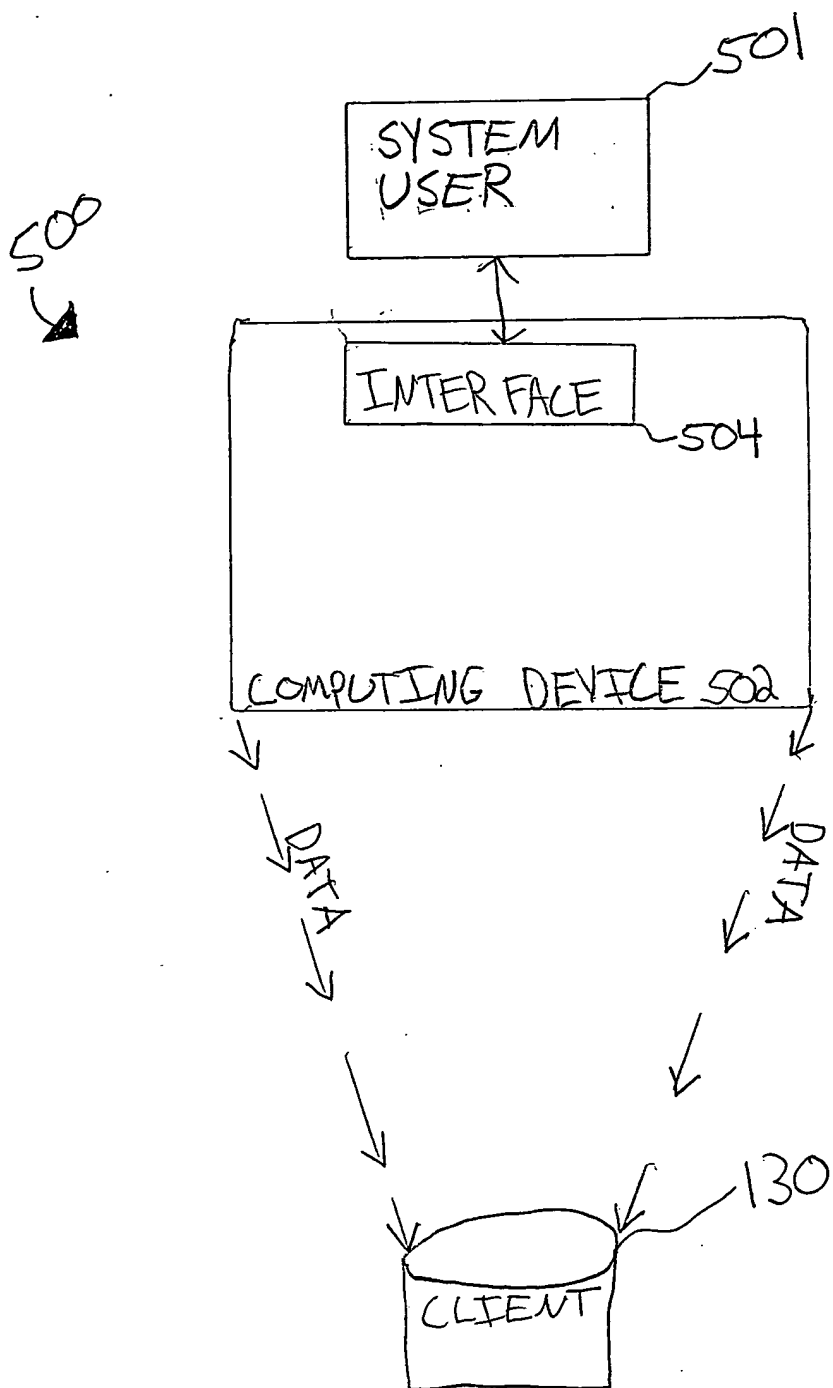


FIG. 5



10052575.01.1802

500

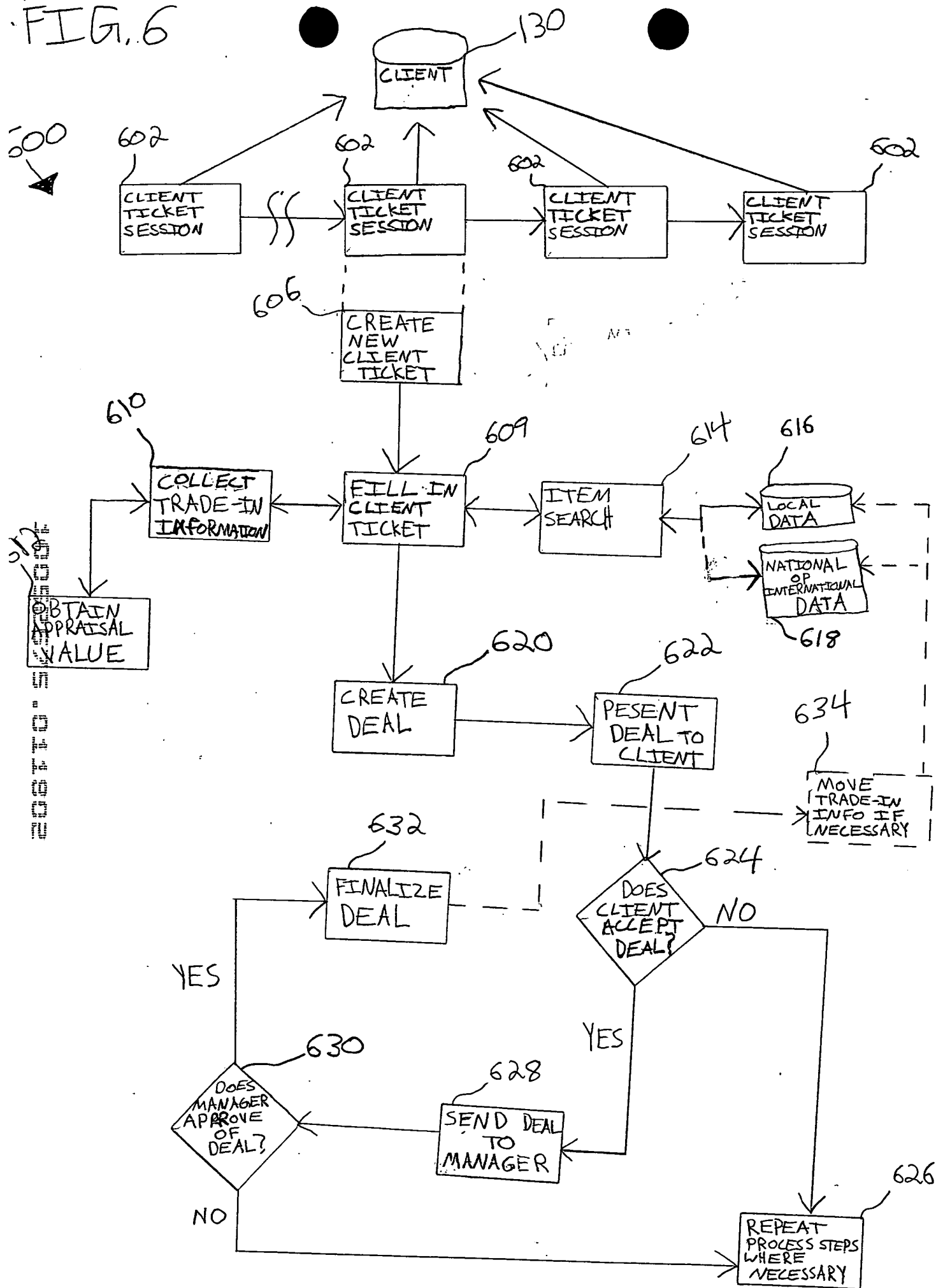


FIG. 7

607

Client Ticket - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites History Go Links >>

Address http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=-1&ClientID=-1 SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCCLICK.com FOR Brad Kennan@Starter Dealership 12/27/2000

Create a New:

Find:

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- GREG & DEBBIE DENHOLM
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

NEW CLIENT TICKET FOR

CLIENT INFORMATION - Search | Create New Client

Company:	<input type="text"/>	Work Phone:	<input type="text"/>
First Name:	William	Home Phone:	<input type="text"/>
Last Name:	Kennan	Fax:	<input type="text"/>
Home Address:	<input type="text"/>	Mobile:	<input type="text"/>
E-Mail Address:	<input type="text"/>		

Instructions:
Enter client information that you would like to search on and then click "Search" or you can simply create a new client by entering in the required, in Red, information and then clicking "Create New Client."

Done Internet

FIG. 8

60.8

Editing - Microsoft Internet Explorer

EDITING CLIENT

Personal Information:

First Name:

Middle Name:

Last Name:

S.S. #:

Title:

Company:

Salesperson: (-Select A Salesperson-)

Status: (- Status -)

Birth Date:

Anniversary:

Exclude from Mailings: ☒

Home Address: Copy To Mailing Address

Street:

City:

State:

Postal Code:

Mailing Address: Copy To Home Address

Street:

City:

State:

Postal Code:

Email Address:

Phone Numbers:

	Extension	Best time to call
Home Phone:	<input type="text"/>	(-Select One-) <input type="text"/>
Work Phone:	<input type="text"/>	(-Select One-) <input type="text"/>
Fax:	<input type="text"/>	(-Select One-) <input type="text"/>
Mobile:	<input type="text"/>	(-Select One-) <input type="text"/>
Pager:	<input type="text"/>	(-Select One-) <input type="text"/>

Note:

NOTE: Only either a First or Last Name or Company Name are required.

FIG. 9

641

Client Ticket - Microsoft Internet Explorer

File Edit View Favorites Tools Help Send

Back Forward Stop Home Search Favorites History Print Mail News RSS Feeds Links

Address http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=103298&EmployeeID=5

SUPPORT | CONTACT US | HELP | LOGOUT

12/27/2000

AUTOCLICK.com FOR Brad Kennan@Starter Dealership

Create a New: [Icons] Find: [Search Box]

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- DEAL #11396
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

CLIENT TICKET: 103298 FOR BRAD KENNAN

⚠ This Client Ticket is over 24 hours old, and cannot be changed.

CLIENT TICKET INFORMATION View ☒ General ☐ Extended Information

Created On: 10/12/2000 10:40

Status: In: ☐ Out: ☒ Why did they contact us? -Edit What did they do? -Edit

Salesperson: Salesperson, [Dropdown]

Type: In Store [Dropdown]

Weather: Sunny [Dropdown]

ITEMS INTERESTED IN

	Stock #	Year	Make	Model	Color	List Price	Age
[Remove] <input checked="" type="radio"/>	VT5353	1995	Chevrolet	Blazer		\$13800	1535 days
[Remove] <input type="radio"/>	VT5353	1995		PICK-UP 4WD		\$	1535 days

TRADE-INS

	Stock #	Year	Make	Model	Color	ACV
[Remove] <input checked="" type="checkbox"/>	VV1236	1996	BMW	3-Series		\$12300

Done Internet

Creating New Item - Microsoft Internet Explorer

EDITING ITEM

Save | Save and New | Save and Close | Close

Source: <- Source ->

Status: <- Status ->

Location: (-Select A Location-)

Classification: (-Select A Classification-)

Stock Number:

Year: <- Year ->

Make: <- Manufacturer ->

Model: <- Model ->

Model Code:

VIN Number:

Transmission Type: ☒ Automatic ☐ Standard

Description:

Engine Type: ☒ Gas ☐ Diesel

Engine Size:

Condition: <- Condition ->

Mileage:

Interior Color:

Exterior Color:

Trim:

PRICING INFORMATION

Save | Close

List Price: \$

Markup: \$

Cost/ACV: \$

Average Wholesale: No Values Set

Average Retail: No Values Set

FINANCING INFORMATION

Save | Close

Amount Financed: \$

Term: Months

Replacement Date:

Rate: %

Loan Pay-off: \$

Financing Note:

Financing Type: (-Select A Type-)

Payment: \$

Residual: %

Good Until: mm/dd/yyyy

BOOK VALUES

Save | Close

Black Book:

Retail:

Wholesale:

Clean: \$

Average: \$

Rough: \$

Retail: \$

Wholesale: \$

Trade-In: \$

Loan Value: \$

Kelly Blue Book

Retail: \$

Wholesale: \$

FIG. 11

615

Inventory - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites History

Address http://www.autoclick.com/ItemTools/Inventory.asp?InventoryView=&ViewType=Inventory&EmployeeID=5&Stod Links >>

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com FOR Brad Kennan@Starter Dealership 12/27/2000

Create a New: Find:

VIEW INVENTORY LOCATES DEALER TAGS

Stock # Year Make Model Source Status Age Days

Stock #	Year	Make	Model	Color	List Price	Age	Status
[Edit] [Delete] VV1236	1996	BMW	3Series			76	Stock
[Edit] [Delete] BM1402c	1995	Chevrolet	Suburban			146	Stock
[Edit] [Delete] tb78762	2000	Volkswagen	Cabriolet			195	Stock
[Edit] [Delete] t0463	2000	Chevrolet	C/K 1500	Lt Pewter		198	Stock
[Edit] [Delete] T0591	2000	Chevrolet	C/K 3500	WHITE		205	Stock
[Edit] [Delete] 50623	2000	Oldsmobile	Intrigue			205	Stock
[Edit] [Delete] T0591	2000	Chevrolet	C/K 3500	FROST WHITE		205	Stock
[Edit] [Delete] bm2006	1996	Jeep	Wrangler			205	Stock
[Edit] [Delete] BM2000	2000	Chevrolet	Camaro			205	Stock

VIEWING PAGE 1 OF 130 GO TO PAGE

Done Internet

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- DEAL #11396
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

FIG. 12

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Deal - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites History Go Links

Address: <http://www.autodick.com/DealTools/Deal.asp?DealID=11174&EmployeeID=5>

DEAL INFORMATION

Deal Created On: 12/8/2000 At: 13:22

Deal Status: Active Comment:

[Print Worksheet](#) [Print Presentation](#)

ITEMS INTERESTED IN

	Stock #	Year	Make	Model	Color	List Price	Age
	992	2000	BMW	7-series	black	\$64,000.00	211 days

WORKSHEET

Cost:	\$61,000.00
Mark-Up:	\$2,000.00
Total:	\$63,000.00
Accessories:	
Total Accessory Cost:	\$0.00
Total Accessory List:	\$0.00
Total w/Accessories Cost:	\$63,000.00
Total w/Accessories List:	\$64,000.00
Sub-Total ACV(s):	\$0.00
Raise ACV:	\$0.00
Total ACV:	\$0.00
Total w/Accessories Cost:	\$63,000.00
Trade Allowance:	\$0.00
Difference:	\$63,000.00

BUY ORDER

Total Cars and Accessories:	\$64,000.00
Total Trade-In or Discount:	\$1,000.00
Difference:	\$63,000.00
Administrative Fee:	\$0.00
Service Contract:	\$0.00
SUBTOTAL:	\$63,000.00
Sales Tax: 5.75%	\$3,622.50
Gas Guzzler Tax: 0.00%	\$0.00
Luxury Tax / Other: 0.00%	\$0.00
TOTAL:	\$66,622.50
Balance Owed on Trade:	\$0.00
Deposit:	\$0.00
Rebate:	\$0.00
BALANCE DUE:	\$66,622.50

leases1.com
ON-LINE LEASING SOLUTIONS

Internet

FIG. 13

623

Presentation Screen - Microsoft Internet Explorer

Vehicle Information

Location: Starter Dealership

Year: 2000

Make: BMW

Model: 7-series

Model Code: 740il

VIN Number: 12345678901234567

Mileage: 0

Interior Color: black

Exterior Color: black

Trim: leather

No Graphic Available

Options:

Transmission: Automatic

Speeds: 0

Engine Type: Gas

Engine Size: 6

Deal Information

List Price: \$64,000.00

Trade Allowance / Discount: \$1,000.00

Difference: \$63,000.00

E-Mail Deal

Print Deal

Accept Deal

Cancel

FIG. 14

631

10052575-011002

Finalize Deal - Microsoft Internet Explorer

FINALIZE THE DEAL - Cancel

FINANCING INFORMATION FOR SOLD VEHICLE [992]

Financing: Term: Months

Rate: % Residual: % Payment:

Replacement Date:

DISTRIBUTE ACV DISCOUNT:

Total ACV Discount to Distribute: \$0.00

Remaining to Distribute: \$0.00

Finalize Deal

Note: To finalize the deal, edit the list prices for the trade-ins and complete the financing information about the item that is being sold. Then if you have any Additional ACV to distribute, make sure to distribute it to the appropriate trades and then click the FINALIZE DEAL Button.

FIG. 15

637

Dashboard - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Reload Home Search Favorites History Print Mail News RSS Feeds

Address http://www.autoclick.com/Dashboard.asp?EmployeeID=5

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCCLICK.com FOR Brad Kennan@Starter Dealership 12/27/2000

Create a New:

Find:

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- GREG & DEBBIE DENHOLM
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

MY HOME

CLIENTS

I	Name	E-Mail Address
	Dakan, Mike And Kayleen	swallace@columbus.rr.com
	Deaver, Scott	swallace@columbus.rr.com
	DENHOLM, GREG and DEBBIE	swallace@columbus.rr.com
	Dent, Buck	
	DROSTE, cheryl	swallace@columbus.rr.com
	DROSTE, cheryl	swallace@columbus.rr.com
	DUNKEL, GARY	swallace@columbus.rr.com
	Dunlap, John And Kim	swallace@columbus.rr.com
	Eversole, Bob	swallace@columbus.rr.com
	fergerson, charles	swallace@columbus.rr.com

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MY APPOINTMENTS

Today

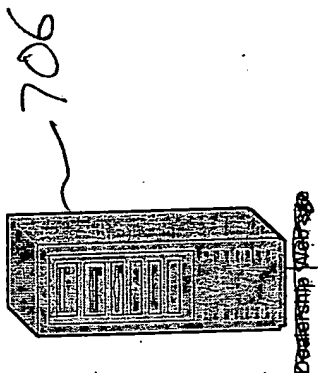
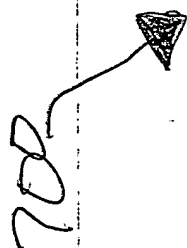
13:00 - 13:30 Test Appointment

MY TASKS

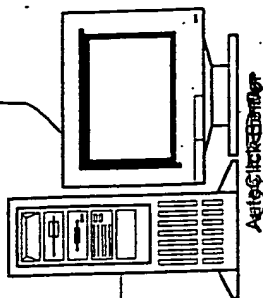
☐ Test Task (12/27/2000,)

Done Internet

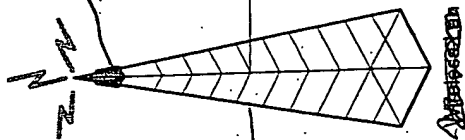
FIG. 6



708



704



707

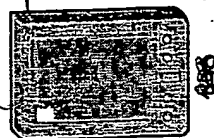
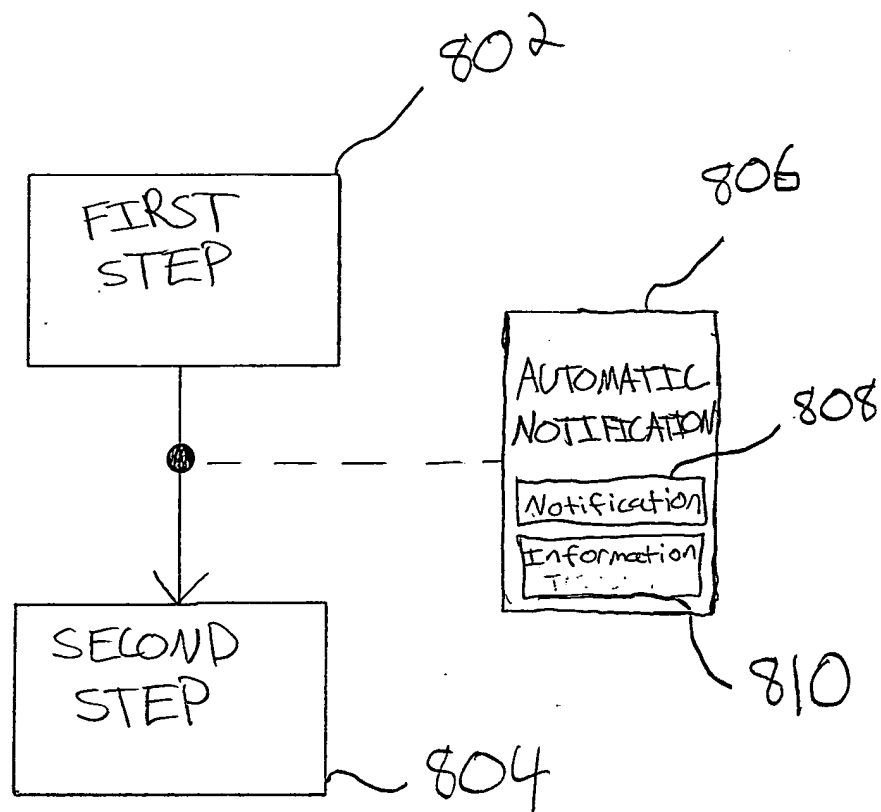


FIG. 17



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